

# On the Geographic and Cultural Determinants of Bankruptcy\*

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## Abstract

This paper examines the role of geography and culture in explaining bankruptcy. We adopt survival analyses to model the bankruptcy risk of a firm, allowing for time-varying covariates. Based on a large sample from all major sectors of the Swiss economy, we find the following results: (i) The geographic location of a firm, which is characterized using a core-periphery approach, has a significant impact on its bankruptcy risk; (ii) Variables proxying for the cultural environment of a firm have significant explanatory power; (iii) The results of the previous literature on the standard determinants of bankruptcy are confirmed.

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# 1 Introduction

From an economist’s point of view, it seems natural to look for economic determinants when it comes to explaining economic outcomes. Yet, there is mounting evidence that this approach might lead to an incomplete understanding of some important economic phenomena. For instance, the “new economic geography”<sup>1</sup> emphasizes that geography not only plays an important role in explaining trade patterns, location choices, and investments, but also provides important insights for economic policy (Baldwin et al. 2003). In a recent paper, Guiso et al. (2006) report evidence that economic outcomes might also be affected by culture, where culture is defined as “customary beliefs and values that ethnic, religious, and social groups transmit fairly unchanged from generation to generation.” In a related paper, McCleary and Barro (2006) argue that religion has a two-way interaction with political economy, with religion affecting individual characteristics (such as work ethic, thrift, and honesty) and economic performance, but also being determined by economic development and institutions. These authors provide evidence that religion might have explanatory power for important economic outcomes.

In this paper, we study the role of geography and culture in explaining bankruptcy. More specifically, we enrich the standard analysis of firm survival by including relevant “non-economic” variables characterizing the geography and culture of a firm’s environment. In doing so, we build on a relatively thin literature on the role of geography in explaining firm survival. Fotopoulos and Louri (2000), for instance, study a sample of 209 new firms in Greece, finding that firms located in the greater Athens area face an increased chance of survival compared to firms located in the rest of Greece. Berglund and Brännäs (2001) examine plants’ entry and exit behavior in 283 Swedish municipalities, finding relevant variation in exits across municipalities. Using plant-level data, Dunne et al. (2005) analyze exit from seven regional manufacturing industries in the U.S. These authors find that a producer’s experience (in related geographic or product markets) at the time of entering a market affects both the overall probability of exit and the mode of exit (i.e., plant shutdown versus product-line exit). Glauben et al. (forthcoming) study exit rates in agriculture across 326 counties in Western Germany. They find significant differences in exit rates of farms across regions. Taken together, these studies suggest that geography plays a relevant role in explaining firm survival, even though some of the underlying datasets comprise a fairly limited number of firms, regions, or industries. As to the role of culture in explaining firm survival, it is worth noting that, to the best of our knowledge, there is no previous work available.

We will argue that—in addition to the standard economic determinants—both geo-

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<sup>1</sup>Krugman (1991) is the classic reference. See Fujita et al. (1999) for an extensive treatment of the new economic geography. Fujita and Krugman (2004) provide a non-technical survey.

graphic and cultural variables contribute significantly to the explanation of bankruptcy. We focus our analysis on firm bankruptcy in Switzerland. We believe this country to be particularly well-suited for analyzing the links between survival and geography (or culture, respectively) for the following reasons:

- (i) Swiss federalism grants regional institutions—i.e., cantons (states) and communities—strong competencies in designing and executing economic policy. In particular, cantons and communities enjoy extensive tax autonomy, allowing them to set their own tax rates, decide about regional public spending, and determine a large proportion of public (infrastructure) investment.<sup>2</sup> As a result, there is considerable variation in key economic variables such as private tax rates, corporate tax rates, public spending, public investment, unemployment, and growth, both across space and time.
- (ii) The Swiss Federal Statistical Office (2005) provides publicly available data that characterize Switzerland’s geographic structure in very fine detail. Switzerland is structured into 26 cantons, which remained largely unchanged since 1815. As of 2000, these cantons comprised 2,896 communities, each categorized into one of 22 different community types—which are aggregated into nine “main types”—according to the so-called “community typology”. Based on a core-periphery-approach pioneered by Gottman (1980), this community typology provides a meaningful classification of communities into various variants of urban and rural communities. We will discuss this typology, which is instrumental for our analysis, in some more detail in Section 3.1.
- (iii) Switzerland is generally regarded as a both ethnically and culturally diverse country. In Fearon’s (2003) ranking of ethnic fractionalization by country, Switzerland ranks second in the group “Western Europe and Japan” with a value of 0.575 (behind Canada with 0.596, but ahead of Belgium with 0.567).<sup>3</sup> In his ranking of cultural diversity, Switzerland ranks third with a value of 0.418 (behind Canada with 0.499 and Belgium with 0.462).<sup>4</sup> In any case, it is certainly extraordinary

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<sup>2</sup>See Feld and Kirchgässner (2001) for an analysis of income tax competition at the state and local level in Switzerland.

<sup>3</sup>Fractionalization is the most common measure of aggregate ethnic diversity. It is defined as the probability that two individuals selected at random from a country will be from different ethnic groups. Formally, if the shares of ethnic groups are given by  $p_1, \dots, p_n$ , then fractionalization is  $F \equiv 1 - \sum_{i=1}^n p_i^2$  (Fearon 2003, 208).

<sup>4</sup>To measure cultural diversity, Fearon (2003) defines a resemblance factor  $r_{ij} \in [0, 1]$  for two ethnic groups  $i$  and  $j$ , which is zero if the groups’ languages come from completely different families and one if the groups speak the same language. Cultural diversity is then defined as  $D \equiv 1 - \sum_{i=1}^n \sum_{j=1}^n p_i p_j r_{ij}$ .

that Switzerland (with around 7.5 million residents) has no less than four different official languages (French, German, Italian, and Rhaeto-Romanic).

To study the role of geography and culture in explaining firm bankruptcy, we use an enhanced version of the database employed in Buehler et al. (2005, 2006). This database includes firm-specific information from the Swiss Business Census 1995, which is a complete inventory count of all firms active in September 1995 (excluding the agricultural sector), and the Dun & Bradstreet exit data base for Switzerland, ranging from January 1994 to December 2000. Moreover, the database contains the complete geographic community typology provided by the Swiss Federal Statistical Office (2005), as well as variables characterizing the firms' cultural environment, such as the relevant official language, and the population shares of the Roman Catholic Church and the Evangelic Reformed Church.<sup>5</sup> Finally, the database comprises various time-varying economic variables reflecting local business conditions at the cantonal level, including tax rates, public expenditures, unemployment, and growth. Overall, our sample includes 68,681 firms from all major industries and all areas of Switzerland.

Employing a Cox model with time-varying covariates (Van den Berg 2001), we establish the following main results. *First*, the geographic location of a firm has a significant impact on its exit rate. In a simple specification, where we use the standard economic variables plus a set of cantonal dummies to control for geographic location, we find significant coefficients for almost half of the cantons. In a refined specification, where we use the relevant community types emanating from the core-periphery approach rather than cantonal dummies and add a number of variables proxying for the cultural environment and the local business conditions, we still find that geography has a significant impact: Firms located in suburban communities experience the highest bankruptcy rates, whereas firms located in touristic communities benefit from the lowest bankruptcy rates. Firms located in affluent communities also experience significantly lower exit rates than firms located in urban communities. Interestingly, cantonal tax and spending policies do not significantly affect survival, whereas cantonal unemployment and growth rates do. *Second*, cultural proxies have significant explanatory power for bankruptcy rates. Firms located in the Italian-speaking area suffer from significantly higher bankruptcy rates than firms located in German- and French-speaking areas, even after controlling for differences in industry structure, community types, and local business conditions. Moreover, bankruptcy rates are found to be decreasing in the population shares of the Roman Catholic Church and the Evangelic Reformed Church. In contrast, the number of criminal convictions, which might also be viewed to reflect the population's beliefs

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<sup>5</sup>The Roman Catholic Church and the Evangelic Reformed Church are the most common religious denominations in Switzerland (see Section 3.2 for further details).

and values, does not have a significant impact on exit rates. *Third*, we confirm that firm- and industry-specific characteristics as well as macroeconomic conditions contribute significantly to the explanation of firm bankruptcy. More specifically, our results suggest that, even after extending the analysis of firm survival to the realm of geography and culture, the results of the previous literature for the standard economic determinants remain valid. In sum, our results indicate that both geography and culture contribute significantly to the explanation of bankruptcy rates.

The remainder of the paper is structured as follows. Section 2 explores the potential links between bankruptcy and geography (and culture, respectively). Section 3 provides some background information on the geography and culture of Switzerland. Section 4 describes the data set and the key variables. Section 5 sets out the empirical model and discusses our main results. Section 6 concludes.

## 2 Linking Bankruptcy to Geography and Culture

The survival literature has generally focused on firm- and industry-specific characteristics as well as the relevant macroeconomic conditions as potential determinants of bankruptcy. Van Kranenburg et al. (2002) survey this literature and provide an empirical analysis that treats these factors in an integrated way. Recent papers by Fotopoulos and Louri (2000), Berglund and Brännäs (2001), Dunne et al. (2005), and Glauben et al. (forthcoming) provide evidence that exit rates tend to vary across regions. However, due to data limitations, these papers do not link the variation in exit rates across regions to the characteristics of these regions in a systematic way. Moreover, the survival literature has literally ignored the role of culture in explaining bankruptcy rates.

In the following subsections, we explore the potential links between bankruptcy and geography, and bankruptcy and culture, respectively.

### 2.1 Why Should Bankruptcy Rates Vary Across Regions?

The literature offers a number of potential explanations for the observation that bankruptcy rates tend to vary across regions. Love (1996a, b) suggests a simple model of entrepreneurial choice to explain the variation in exit rates, where each individual compares expected earnings from employment with expected profits from running a business. Since “most firms are geared towards serving the local area”, Love (1996a, 108) views variables such as local income or average local wages as key determinants of voluntary exit decisions. Since much exit is involuntary in nature, he also argues that the likelihood of exit will largely be determined by how favorable conditions are for businesses

primarily relying on local demand. The latter reasoning is in line with Lane and Schary's (1991) finding that local business conditions were the key determinants of variations in business failures across states in the U.S.

Unemployment is often viewed as a key indicator of how favorable local business conditions are. It is worth noting, however, that the effect of unemployment on exit rates is not clear-cut. Following Hudson (1989) and Evans and Leighton (1990), it is sometimes argued that—due to lower opportunity costs—unemployed workers will be more likely to found new firms than employed workers, and that these firms tend to be less competitive, so that they are more likely to fail. This line of argument suggests that unemployment should have a positive impact on exit rates.<sup>6</sup> Alternatively, one could argue that, from a firm's point of view, conditions on the labor market are favorable if unemployment is high, as firms can then hire employees at relatively low cost. This view would suggest that unemployment has a negative impact on exit rates. Despite these ambiguities, Everett and Watson (1998) consistently find (allowing for different types of exit) that unemployment has a positive impact on exit rates.

Another important determinant of business conditions is a firm's geographic location. The new economic geography emphasizes that a spatial core-periphery structure may arise endogenously from the interplay of centripetal and centrifugal forces (Krugman 1998, 8): Firms located in agglomerations benefit from various centripetal forces, including market-size effects, thick labor markets, and pure external economies (e.g. information spillovers). The centrifugal forces working against agglomeration are related to immobile production factors, rents, and pure external diseconomies (e.g. congestion). Due to data limitations, the previous literature has not been able to analyze the role of the core-periphery approach for explaining exit rates. Using the community typology provided by the Swiss Federal Statistical Office (2005), we are in a unique position to examine—based on a specific core-periphery approach—how a community's characterization affects bankruptcy rates. In particular, we are interested in comparing bankruptcy rates in urban and rural communities. Another interesting comparison will concern the bankruptcy rates in touristic and affluent communities.

Since industries tend to cluster, it is crucial to account for industry-specific effects when studying the variation in bankruptcy rates across regions. It is well known that exit rates vary considerably across industries. Dunne et al. (1988), for instance, report substantial and persistent differences in exit rates across U.S. manufacturing industries.<sup>7</sup> There are a number of potential explanations for such differences, including the intensity of competition (Symeonidis 2002), the industry life cycle (Mata et al. 1995, Agarwal and

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<sup>6</sup>Note that a reversed chain of causation, where firm exits lead to increases in unemployment, would also lead to a positive relation between exit rates and unemployment.

<sup>7</sup>Buehler et al. (2005) document significant differences in exit rates across industries in Switzerland.

Gort 1996), and the speed of innovation (Geroski 1995, Audretsch 1995, Segarra and Callejón 2000). Our data set allows us to study such industry-specific effects at the level of the Swiss equivalent to the two-digit standard industrial classification (SIC) code.

Finally, local business conditions should be expected to be affected by economic policy at the local level. As noted above, Swiss federalism grants both cantons and communities strong competencies in designing and executing economic policy, which is reflected, for instance, by the considerable variation in tax rates faced by private residents and corporate firms across cantons. There is also a considerable variation in public spending and infrastructure investment across cantons. Our data set contains various variables controlling for time-varying economic policy at the cantonal level.

## 2.2 Why Should Culture Affect Bankruptcy Rates?

In the last decades, economists largely ignored the potential role of culture in explaining economic outcomes. This is especially true for the survival literature: We are not aware of a single contribution on the cultural determinants of exit. From an economic point of view, the key problem with the common notion of culture is that it is so broad that it is difficult to sensibly incorporate it into economic analysis. Or, as Fernández and Fogli (2005, 4) put it: “Culture is a rather hazy concept”. To study the (potential) links between culture and economic outcomes such as firm bankruptcy, it is thus crucial to clarify the notion of culture. Here, we follow Guiso et al. (2006, 23) in defining culture as

“those customary beliefs and values that ethnic, religious, and social groups transmit fairly unchanged from generation to generation.”

This narrow definition of culture has two important advantages: First, it restricts attention to the role of culture for “beliefs” and “values” (i.e., preferences) of individual decision makers, which places the notion of culture within the framework of standard economic theory. Second, it focuses on those components or aspects of culture that can safely be assumed to be of long-term character. This is important to avoid the potential endogeneity problem that economic outcomes themselves might contribute to the evolution of culture. In the following, we focus on the official languages as well as the population shares of the Roman Catholic Church and the Reformed Evangelic Church as proxies for the local cultural environment in which firms operate. In addition, we use the number of criminal convictions, which might also be viewed to reflect the population’s beliefs and values.<sup>8</sup>

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<sup>8</sup>Buckley and Brinig (1998) argue that social norms have explanatory power for (private) bankruptcy filings.

To be sure, while this is the first paper attempting to analyze the role of culture in explaining firm bankruptcy, the debate on the role of culture and religion in explaining economic outcomes has a fairly long history (Guiso et al. 2006, McCleary and Barro 2006). Yet, it is only recently that new datasets and better empirical tools have led to a revived interest in the links between culture and the economy. Based on a survey of this literature, McCleary and Barro (2006, 51) seem to take what could be called a “Weberian perspective”, arguing that religious beliefs “can raise productivity by fostering traits such as honesty, work ethic and thrift”, and thus positively affect economic outcomes.<sup>9</sup> In the context of firm bankruptcy, this view suggests that high population shares of the most common religious denominations should be associated with low bankruptcy rates. The role of the local official language (or the number of criminal convictions) in explaining bankruptcy rates, however, remains ambiguous. Here, the underlying idea is that these variables reflect the local population’s beliefs and preferences (e.g. regard risk<sup>10</sup>).

### **3 Some Background on the Geography and Culture of Switzerland**

In this section, we provide relevant background information on the geography and culture of Switzerland. More specifically, we first discuss the spatial structuring of Switzerland into cantons and communities. Next, we describe the fragmentation of Switzerland into linguistic areas and religious denominations.

#### **3.1 Geography: Cantons and Communities**

Covering just about 41,000 square kilometers, Switzerland is a comparably small federal state in Western Europe. The country consists of 26 cantons and 2,896 communities (as of 2000). Since the end of the Viennese congress in 1815, the territory of Switzerland remained largely unchanged. Similarly, the internal structure of Switzerland has been very stable during the last decades, and despite considerable differences (e.g. regarding expansion and population),<sup>11</sup> all cantons share the same legal status (Federal Statistical Office 2005, 15). Figure 1 shows the 26 cantons and their capital cities.

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<sup>9</sup>In another recent paper, Ottaviano and Peri (2006) also argue that culture is relevant for economic outcomes. Specifically, they document that U.S.-born citizens benefited significantly from the growing cultural diversity associated with the increase in the share of foreign-born citizens from 1970-1990.

<sup>10</sup>See Weber and Hsee (1998) for an analysis of cross-cultural differences in the risk preferences of individuals from the P.R.C, the U.S., Germany, and Poland.

<sup>11</sup>For instance, the population ratio of the largest and the smallest canton is 85/1. The expansion ratio amounts to 192/1.



<Figure 1: The 26 Cantons and Capital Cities>

As noted above, Swiss federalism grants the cantons strong competencies in designing and executing their own policies, including economic policy. This is reflected in strong variation in private and corporate tax rates, public spending and investment, as well as unemployment and growth, both across cantons and over time. Cantons also differ widely regarding their population and industry structures, even though these structures appear to vary less over time. In our empirical study below, we shall exploit both the variation across cantons and the variation over time.

The cantons themselves are structured into varying numbers of communities. The canton of Berne, for instance, consists of 400 communities, whereas the canton of Basle-City comprises merely 3 communities (Federal Statistical Office 2005, 32). Again, there is strong variation in the characteristics of these communities. In “The Spatial Structures of Switzerland”, the Federal Statistical Office (2005) provides a systematic characterization of each single community, based on a core-periphery approach deriving from Gottman (1980). This characterization—also called “community typology”—associates each community with one of 22 community types. These types are then aggregated into the nine “main types” listed in Table 1.<sup>12</sup>

Table 1: Main Community Types, 2000

<b>Type</b>	<b>Description</b>	<b>No. of Communities</b>	<b>%</b>
(1)	<i>Center</i>	69	2.4
(2)	<i>Suburban</i>	332	11.5
(3)	<i>Affluent</i>	88	3.0
(4)	<i>Periurban</i>	464	16.0
(5)	<i>Touristic</i>	164	5.7
(6)	<i>Industrial &amp; Tertiary</i>	349	12.1
(7)	<i>Rural Commuting</i>	632	21.8
(8)	<i>Agrarian Mixed</i>	494	17.1
(9)	<i>Agrarian</i>	304	10.5
<b>Total</b>		<b>2,896</b>	<b>100.0</b>

Source: Swiss Federal Statistical Office (2005, 126).

The main type *Center* comprises large, medium and small cities, which typically form the core of an agglomeration. The *Suburban* type contains both suburban communities and job-rich communities. The *Affluent* type contains communities with real income per

<sup>12</sup>The categorization of communities into 22 community types follows from a set of hierarchically-related criteria. A detailed discussion of these criteria and the process of aggregation into the nine main types is beyond the scope of this paper. See Federal Statistical Office (2005, pp. 115) for further details.

capita exceeding some threshold level. The *Periurban* type collects communities that are located in an agglomeration but do not qualify as suburban or affluent communities. The *Touristic* type contains communities that are located outside agglomerations and feature a high number of touristic overnight stays. The *Industrial & Tertiary* type collects communities where the production of industrial goods and services is particularly high, including periphery centers. The *Rural Commuting* type contains communities outside agglomerations where the share of people commuting to workplaces elsewhere is above some threshold level. The *Agrarian Mixed* and the *Agrarian* type collects communities with a relatively high share of agrarian production.

Inspection of Table 1 indicates that almost half of the communities are classified as predominantly rural or agrarian communities (main types (7), (8) or (9)). The number of touristic and affluent communities (types (3) and (5)) is comparably small. Figure 2 provides a map showing the distribution of the main community types across the country.

<Figure 2: Main Community Types>

### 3.2 Culture: Language and Religion

In line with our narrow definition of culture from Section 2.2, we primarily focus on official languages and religious denominations as proxies for the cultural environment in which firms operate. Figure 3 provides a map with the four different linguistic regions. Inspection indicates that German and French are the most common languages, followed by Italian and Rhaeto-Romanic (see also Table 2 below). Note that the borders of linguistic regions do not necessarily coincide with the border of cantons. In fact, the cantons of Berne, Fribourg and Valais are well-known for being bi-lingual (with French and German as official languages), whereas the canton of Graubunden is even tri-lingual (with German, Italian, and Rhaeto-Romanic as official languages).<sup>13</sup>

<Figure 3: Cantons and Linguistic Regions>

As to the religious denominations, it is important to note that there is no country-wide state religion. Table 2 provides the population shares of the various religious denominations and their respective role in the four linguistic regions. The Catholic and the Evangelic Reformed Church are the most common religious denominations in all four linguistic regions. The third-largest group of the population is not affiliated with any religious denomination. Relatively large groups of the population further adhere to the Islamic Confraternities and the Eastern Orthodox Church.

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<sup>13</sup>Numerous other (non-official) languages are being spoken by subgroups of the population in each canton, including English, Serbian, Croatian, Albanian, and Turkish.

Table 2: Religious Denominations and Linguistic Regions, 2000

Religious Denomination	Linguistic Region				Total %
	German	French	Italian	Rhaeto-R.	
Evangelic Reformed Church	37.41	24.86	6.05	28.90	33.04
Evangelic Methodist Church	0.15	0.02	0.01	0.02	0.12
New Pietist Evangelic Congr.	0.54	0.20	0.08	0.25	0.44
Pentecostalism	0.30	0.23	0.12	0.05	0.28
New Apostolic Church	0.47	0.15	0.14	0.11	0.38
Jehova's Witnesses	0.26	0.29	0.54	0.05	0.28
Other Protestant Churches	0.66	1.01	0.19	0.10	0.72
Roman Catholic Church	38.30	45.79	76.11	62.61	41.82
Old Catholic Church	0.20	0.12	0.18	0.07	0.18
Christian Orthodox Churches	1.95	1.32	2.28	0.79	1.81
Other Christian Confraternities	0.19	0.24	0.08	0.06	0.20
Jewish Denomination	0.20	0.41	0.12	0.01	0.25
Islamic Confraternities	4.66	3.56	1.84	1.14	4.26
Buddhistic Aggregations	0.32	0.25	0.14	0.02	0.29
Hindu Aggregations	0.46	0.21	0.14	0.04	0.38
Other Churches and Religions	0.10	0.16	0.04	0.04	0.11
No Affiliation	10.25	14.54	7.33	3.10	11.11
No Answer	3.57	6.62	4.62	2.63	4.33
<b>Total (100%)</b>	5,221,135	1,720,365	320,247	26,263	7,288,010

Source: Swiss Federal Statistical Office (2004, 111).

Figure 4 provides a map showing the role of the Catholic and the Reformed Evangelic Church at the community level. In rural areas, the majority of the population traditionally tends to adhere to the Roman Catholic Church, whereas in agglomerations, the Evangelic Reformed Church tends to dominate. Yet, migration has somewhat loosened this pattern, and there is now a considerable number of communities where less than 40% of the population adhere to either the Catholic or the Evangelic Reformed Church.

<Figure 4: Religious Denominations>

## 4 Data and Variables

In this section, we briefly discuss our dataset and the most important variables used for the analysis of the determinants of firm bankruptcy.

### 4.1 Sample Composition

For the purpose of this study, we merged the following three databases:

- (i) The *Swiss Business Census* (SBC 95). The SBC 95 is a complete inventory count of all firms with more than 20 weekly aggregate working ours existing in September 1995, excluding the agricultural sector. It is compiled by the Federal Statistical Office and contains numerous variables characterizing the attributes of these firms as of September 1995, including their size, age, and legal form. Importantly, the database also contains the firms' host community, which allows us to characterize their geographic location using the community typology described in Section 3.1
- (ii) The *Dun & Bradstreet Exit Database* (DBED). The DBED provides all bankruptcies of firms registered in Switzerland from January 1994 to December 2000.
- (iii) The *Spatial Structures of Switzerland* (SSS). As noted above, the SSS is compiled by the Federal Statistical Office and provides a geographic characterization of each community based on a core-periphery approach. Moreover, it contains rich information on various other aspects of the spatial structure of Switzerland.

In addition to these databases, we collected data from various others official sources, including the Federal Fiscal Authority and the Swiss National Bank.

The observation period of the merged database ranges from October 1995 to December 2000. In line with previous literature, we deleted all firms that were non-profit oriented according to their legal status (such as cooperatives, associations, foundations, churches, and international organizations). Furthermore, we dropped all firms established before 1970, for lack of information on their founding dates. After dropping these firms, the merged database is still comprehensive and includes 68,681 firms. More specifically, our sample comprises firms of all sizes that have been in business up to 25 years. With the exception of agriculture, our sample includes all industries represented in Switzerland, including services, which has rarely been the case in previous studies. Crucially, our sample comprises firms from all main community types represented in Switzerland.

## 4.2 Variables and Descriptive Statistics

We first explain the construction of our dependent variable (a firm's lifetime), and then discuss the explanatory variables. Table A1 in the Appendix summarizes the descriptive statistics.

### 4.2.1 Dependent Variable

Our dependent variable is a firm's lifetime, measured by how many quarters a firm stayed in business (*Duration*). The database records a bankruptcy if a firm filed for

bankruptcy between October 2, 1995, and December 31, 2000. For the exact date, we use the first available date which, in the bulk of cases, is when the court instituted bankruptcy proceedings.

Using the founding time and the time of bankruptcy, it is straightforward to calculate the duration of a firm’s lifetime. It is important to note that the resulting duration data is right-censored: For the many firms that have not left the pool during the survey period, we know that the true duration is at least as large as the observed duration. Furthermore, the data is left-truncated, as all the firms in our sample must have been founded prior to October 1995 and thus have been at risk before coming under observation. Both right-censoring and left-truncation must be taken into account when estimating the probability of bankruptcy.

#### 4.2.2 Explanatory Variables

**Firm Attributes** Due to the left-truncation in our sample, all firm attributes refer to the date when the firm filed for the business census in September 1995. Following previous literature (see, e.g., Brüderl et al. 1992, Audretsch 1995, Harhoff et al. 1998), we operationalize firm size by the log of the number of employees ( $LnEmp$ ). We also include the square of this variable ( $(LnEmp)^2$ ) to allow for non-monotonicity. As an additional proxy, we use the log of the number of apprentices ( $LnApp$ ).<sup>14</sup> The latter variable may be viewed to reflect a firm’s expectation of its future success: A large firm that does not employ apprentices signals that it is not willing to spend resources for long-term development and focuses instead on short-term survival.

The legal form of firms is classified into four groups differing with respect to initial capital requirement (Brüderl and Schüssler 1990), ease of ownership transfer and liability rules (Harhoff et al. 1998), as well as tax treatment: (i) Partnerships (*Partner*), (ii) limited liability companies (*Lim Liab*), and (iii) stock corporations (*Stock Corp*). The fourth legal form, sole proprietorships, was dropped because the DBED covers the bankruptcies of sole proprietorships incompletely. Throughout the study, we use *Partner* as the reference variable.

Another important firm attribute is the export share of a firm. This share is calculated as the ratio of a firm’s exports over its turnover. The SBC 95 distinguishes four groups of firms: (i) non-exporting ( $Export\_1$ ), (ii) exporting less than one-third of the turnover ( $Export\_2$ ), (iii) exporting between one-third and two-thirds ( $Export\_3$ ), and (iv) exporting more than two-thirds ( $Export\_4$ ). Here, we use  $Export\_1$  as the reference variable.

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<sup>14</sup>Size variables are commonly log-transformed, as it is natural to assume that the marginal effect of size on bankruptcy decreases.

**Industry-Specific Attributes** The SBC 95 records the industry in which a firm primarily operates. To control for industry-specific effects, we use a series of 23 dummies which represents the Swiss equivalent to the two-digit standard international industrial classification (SIC) code. The food industry (*Food*) serves as the reference variable.<sup>15</sup>

**Macroeconomic Conditions** Since Switzerland is a small open economy, it is crucial to control for changes in the exchange rate of the Swiss currency. We use a time-varying index of the currency's external value provided by the Swiss National Bank (2003), which is based on the real exchange rates with the 24 most important trade partners (*Ext Val*).<sup>16</sup>

As an additional proxy for the aggregate movement of the Swiss economy, we employ the aggregate number of bankruptcies from the previous year (*Bankrupt*). This is in line with work by Van Kranenburg et al. (2002), Ranger-Moore (1997), and Roberts and Thompson (2003).

**Geographic Determinants** In a simple specification, we use a series of cantonal dummies to control for geographic effects at the cantonal level. In this specification, we employ the canton of Zurich (*Zurich*) as the reference variable.

In a refined specification, we replace the cantonal dummies by a series of variables. First and foremost, we use the much finer community typology described in Section 3.1 to characterize each firm's geographic location. For this specification, central communities (*Center*) serve as the reference group. Second, we attempt to control for differences in the business conditions at the cantonal level, using a series of time-varying variables. More specifically, we employ the following variables: The level of private and corporate tax rates (*Private Taxes* and *Public Taxes*, respectively), public spending (*Public Spend*), the level of public investment (*Public Invest*), the level of unemployment (*Unemployment*), and the growth rate (*Growth*). Third, we employ a number of variables controlling for differences in the population structure at the cantonal level. Specifically, we control for the lagged migration balance (*Migration Bal*),<sup>17</sup> the share of foreign population (*Foreignsh*), and the average age of the population (*Age*).

**Cultural Determinants** As variables proxying for cultural differences, we control for the linguistic area in which a firm is located (*German*, *French*, *Italian*).<sup>18</sup> Here, firms operating in the German-speaking area (*German*) serve as the reference group.

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<sup>15</sup>As the firm-specific attributes, these dummies do not vary over time.

<sup>16</sup>Since we use a one-year lag specification, we use values from 1994-1999 for our estimations.

<sup>17</sup>That is, we aggregate the migration into and out of a given canton.

<sup>18</sup>Since the number of firms in the Rhaeto-Romanic region is extremely small, we use the five main regions of Switzerland to associate each firm with the relevant official language.

As additional indicators, we employ the shares of the religious denominations at the cantonal level to characterize the cultural environment in which firms operate. To avoid estimation problems with extremely small shares, we focus on the shares of the Roman Catholic Church (*Catholic*) and the Evangelic Reformed Church (*Reformed*) and pool all other religious denominations, which together serve as the reference group (*Pooled Den*).

Finally, we use the number of criminal convictions (*Convictions*) in each canton as an additional cultural proxy.

## 5 Empirical Model and Results

### 5.1 Modelling Bankruptcy Rates

We use duration models to characterize the probability of a firm's bankruptcy. Let  $T_i, i = 1, \dots, n$ , denote the duration of firm  $i$ 's survival in the market, and let  $F_i(t) = \Pr(T_i < t)$  be the distribution function determining the probability that firm  $i$  exits before time  $t$ , with corresponding density function  $f_i(t)$ . Similarly, let  $S_i(t) = \Pr(T_i \geq t) = 1 - F_i(t)$  denote the survivor function. The hazard function  $h_i(t) = f_i(t)/S_i(t)$  then denotes, somewhat loosely, the rate at which firm  $i$  exits at time  $t$ , given that it has survived up to time  $t$ . Below, we shall allow for time-varying covariates, so that the hazard function is given by

$$h_i(t | \mathbf{x}_i(t)) = \lim_{dt \rightarrow 0} \frac{\Pr(T_i \in [t, t + dt] | T_i \geq t, \{\mathbf{x}_i(u)\}_{u=0}^t)}{dt},$$

where  $\{\mathbf{x}_i(u)\}_{u=0}^t$  denotes the time path of firm  $i$ 's vector of observed covariates (Van den Berg 2001). The most popular empirical specification is the Cox (1972, 1975) model

$$h_i(t | \mathbf{x}_i(t)) = h_0(t) \exp(\mathbf{x}_i'(t)\boldsymbol{\beta}),$$

where  $h_0(t)$  is an unspecified non-negative baseline hazard which determines the shape of the hazard function,  $\exp(\mathbf{x}_i'(t)\boldsymbol{\beta})$  is the systematic part of the hazard, and  $\boldsymbol{\beta}$  is the coefficient vector. The latter can be estimated consistently by maximizing a partial likelihood function that does not depend on the baseline hazard (Kalbfleisch and Prentice 1980; Van den Berg 2001).

## 5.2 Results

In this section, we present our results from estimating two different hazard specifications. Note that instead of the estimated coefficients  $\widehat{\beta}_j$ , we report the estimated hazard ratios

$$\widehat{H}_j = \frac{\widehat{h}(t | x_j = x_j^0(t) + 1, \mathbf{x}_{-j}(t))}{\widehat{h}(t | x_j = x_j^0(t), \mathbf{x}_{-j}(t))} = \exp(\widehat{\beta}_j), \quad j = 1, \dots, p,$$

with  $\mathbf{x}_{-j}(t) = (x_1(t), \dots, x_{j-1}(t), x_{j+1}(t), \dots, x_p(t))$ . The hazard ratio is the factor by which the hazard function is multiplied if the covariate  $x_j$  increases by one unit. That is, if  $\widehat{H}_j = 1$ , the hazard rate does not change in response to a change in covariate  $j$ , whereas the hazard rate increases (decreases) if  $\widehat{H}_j > 1$  ( $\widehat{H}_j < 1$ , respectively).

### 5.2.1 Basic Specification

Table 3 reports the results from estimating a basic specification of the hazard function. This basic specification contains both standard economic variables—such as firm size, legal form, and variables controlling for the macroeconomic conditions—and a series of cantonal dummies describing geographic location. We have also added variables controlling for the export activity of a firm, which is crucial for a small open economy such as Switzerland.

We first consider the standard variables. Table 3 indicates that there is an inverted U-shaped relation between a firm’s size (*LnEmp*) and its hazard rate, with the impact of size on bankruptcy reaching its maximum for very small firms (5 employees) and then decreasing monotonically. That is, we essentially find that large firms are less likely to fail than small firms, which is in line with the bulk of the exit literature (see, e.g., Agarwal and Audretsch 2001). The natural log of the number of apprentices (*LnTrainees*), which we further include as a proxy for firm size, supports this finding: The higher the number of trainees, the lower the bankruptcy risk. Another well-known determinant of firm survival is legal form. Our estimates indicate that both stock corporations (*Stock Corp*) and firms with limited liability (*Lim Liab*) exhibit significantly higher bankruptcy rates than partnerships (*Partner*, the reference variable). This finding is consistent with the notion that the owners of corporate companies tend to be less risk-averse and will postpone exit until they are forced to leave the market—which should increase (decrease) the likelihood of bankruptcy (voluntary liquidation). This effect is likely to be reinforced by the possible separation of ownership and management.<sup>19</sup> As to the export orientation, our results indicate that exporting firms tend to have lower bankruptcy rates than non-exporting firms (the reference group). More specifically, firms exporting less than one

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<sup>19</sup>See Schary (1991) for a theoretical analysis.



third (*Exposh\_2*) or more than two thirds of their sales (*Exposh\_4*) have significantly lower bankruptcy rates than non-exporting firms (*Exposh\_1*, the reference variable), whereas the bankruptcy rates of firms with intermediate export share (*Exposh\_3*) do not significantly differ from those of non-exporting firms.<sup>20</sup> We use the external value of the Swiss currency (*Ext Val*) and the number of bankruptcies in the previous year (*Bankrupt*) to control for the macroeconomic conditions. Here, we find the intuitive result that an appreciation of the Swiss currency raises hazard rates, as it both decreases the competitiveness of Swiss firms in foreign markets and increases the competitiveness of foreign firms in Swiss markets. Also, an increase in the lagged number of bankruptcies raises hazard rates.

Next, we consider the effect of the geographic variables on exit rates. In this basic specification, we use 25 cantonal dummies to measure regional differences in bankruptcy rates, with the canton of *Zurich* serving as the reference region.<sup>21</sup> The estimates reflect our earlier finding (Buehler et al. 2005, 2006) that bankruptcy rates tend to be lower in German-speaking than in non-German speaking regions. More specifically, we find that bankruptcy rates in all non-German speaking cantons are significantly higher than in the reference canton *Zurich*. The canton of *Neuchâtel* exhibits the highest bankruptcy rates, followed by the cantons of *Vaud*, *Ticino*, and *Valais*. The German speaking canton of *Appenzell IR* shows the lowest bankruptcy rate, significantly lower than *Zurich*.

### 5.2.2 Refined Specification

Next, we present the results from estimating a refined specification of the hazard function that differs from the basic specification in Table 2 in the following respects:

- (i) We control for the industry in which a firm operates. More specifically, we use the equivalent of the two-digit SIC code for Switzerland (23 dummy variables) to control for industry-specific effects.
- (ii) Rather than representing geography by a set of cantonal dummies, we use the nine main types of the community typology given in Table 1 to characterize a firm's geographic location. In addition, we introduce a number of variables controlling for differences in tax levels, public spending, local unemployment, and growth, at the cantonal level. Moreover, we include variables controlling for the composition

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<sup>20</sup>A potential explanation for this finding is that exporting a little may help to spread risk by diversifying into markets with imperfectly correlated demand, whereas exporting more than two thirds of the sales will typically be feasible only for very competitive firms, which are more likely to survive.

<sup>21</sup>We had to aggregate the cantons of *Berne* and *Jura* to assure a sufficient number of observations in each geographic area.

of the local population, such as the average age, the share of foreigners, and the migration balance, also at the cantonal level.

- (iii) We use the official language as well as the population share of the Roman Catholic Church and the Evangelic Reformed Church in each canton to proxy for the local cultural characteristics. In addition, we use the number of criminal convictions in each canton.

Inspection of Table 2 indicates that the coefficient estimates for the variables already contained in the basic specification remain essentially unchanged. That is, the results from the basic specification with respect to firm size, legal form, export orientation and macroeconomic conditions remain valid. As to the industry-specific effects, it should be noted that bankruptcy rates are highest for food & textiles (*Food*, reference variable), construction (*Construct*) and restaurants (*Restaurant*). Bankruptcy rates tend to be low in industries where public administration or regulation plays an important role, such as waste treatment (*Waste*), research and development (*R&D*), and education (*Education*).

Consider now the role of the geographic core-periphery approach in explaining bankruptcy rates. The estimated coefficients for the various community types suggest that the core-periphery approach contributes significantly to the explanation of bankruptcy rates. More specifically, bankruptcy rates are found to be highest in suburban communities, and lowest in touristic communities. Moreover, bankruptcy rates tend to be low in affluent communities. Perhaps somewhat surprisingly, many of the key variables controlling for differences in economic policy at the cantonal level are non-significant, including the levels of private taxes and public spending. In marked contrast, both the unemployment rate and the growth rate contribute significantly to the explanation of bankruptcy: Higher growth rates lead to lower bankruptcy rates, whereas higher unemployment rates are associated with higher bankruptcy rates, which is in line with the previous literature.

Before focusing on the explanatory power of cultural variables, we briefly comment on the role of the population structure in explaining bankruptcy rates. We find, in particular, that bankruptcy rates are significantly lower in cantons where the average age of the population or the share of foreign population is high. The latter finding may indicate that bankruptcy rates tend to be low in regions where local business conditions have been favorable in the past, thereby attracting (foreign) labor.

Finally, we examine the impact of the variables characterizing the cultural environment in which firms operate, such as the relevant official language, the population shares of the Roman Catholic and the Evangelic Reformed Church, as well as the number of criminal convictions in each canton. Here, it should be noted that bankruptcy

rates are significantly higher in Italian-speaking areas, whereas bankruptcy rates in French-speaking areas are not significantly different from those in German-speaking areas. Higher shares of the dominating religious denominations also contribute to lower bankruptcy rates, whereas the number of criminal convictions does not have significant explanatory power.

## 6 Conclusion

Starting from the idea that focusing on economic determinants alone might lead to an incomplete understanding of important economic phenomena, we have analyzed the role of geography and culture in explaining firm bankruptcy. To do so, we have used a new and comprehensive database from Switzerland, which (i) allows us to characterize each firm's geographic location using a core-periphery approach, and (ii) reflects the well-known ethnic and cultural diversity of the country.

Employing survival analyses, we have established the following main results. First, a firm's geographic location has a significant impact on its exit rate. Specifically, we find that bankruptcy rates are highest in suburban communities and lowest in touristic communities. Second, cultural proxies, such as the local official language and the shares of the most common religious denominations, have significant explanatory power for bankruptcy rates: Firms in Italian-speaking areas suffer from higher bankruptcy rates than those in German- or French-speaking areas. Moreover, bankruptcy rates are found to be decreasing in the population shares of the Roman Catholic Church and the Evangelic Reformed Church, the most common religious denominations in Switzerland. Third, the results of the exit literature for the standard economic variables remain valid, even after controlling for the geography and culture of a firm's environment.

In sum, our results support the notion that both geography and culture contribute significantly to the explanation of bankruptcy.

## Appendix: Descriptive Statistics

<Table A1: Descriptive Statistics>

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Table 3: Basic Specification

Variable	Coefficient	Std. Error
<b>Size &amp; Training</b>		
<i>LnEmp</i>	1.279***	0.053
$(LnEmp)^2$	0.929***	0.009
<i>LnTrainees</i>	0.843***	0.038
<b>Legal Form</b>		
<i>Stock Corp</i>	3.055***	0.219
<i>Lim Liab</i>	4.125***	0.342
<b>Export Orientation</b>		
<i>Exposh_2</i>	0.790***	0.041
<i>Exposh_3</i>	0.958	0.073
<i>Exposh_4</i>	0.779***	0.050
<b>Macroeconomic Conditions</b>		
<i>Bankrupt</i>	1.011***	0.003
<i>Ext Value</i>	1.054***	0.004
<b>Cantons</b>		
<i>Bern (with Jura)</i>	1.116*	0.069
<i>Luzern</i>	1.058	0.097
<i>Uri</i>	0.756	0.309
<i>Schwyz</i>	0.977	0.130
<i>Obwalden</i>	1.045	0.293
<i>Nidwalden</i>	0.718	0.152
<i>Glarus</i>	0.984	0.258
<i>Zug</i>	1.007	0.096
<i>Fribourg</i>	1.323***	0.117
<i>Solothurn</i>	1.353***	0.135
<i>Basel-Stadt</i>	1.077	0.109
<i>Basel-Landschaft</i>	1.218**	0.111
<i>Schaffhausen</i>	0.793	0.155
<i>Appenzell AR</i>	0.841	0.179
<i>Appenzell IR</i>	0.229**	0.163
<i>St. Gallen</i>	1.091	0.824
<i>Graubuenden</i>	0.861	0.115
<i>Aargau</i>	1.118	0.081
<i>Thurgau</i>	1.275***	0.120
<i>Ticino</i>	1.347***	0.089
<i>Vaud</i>	1.469***	0.087
<i>Valais</i>	1.331***	0.131
<i>Neuchâtel</i>	1.560***	0.158
<i>Genève</i>	1.301***	0.085
<b>Statistics</b>		
$\chi^2$ (all variables)		525.73
Log Likelihood		-40,221.75
No. of observation		68681
*, **, *** Coefficients are significant at the 10%, 5%, 1%, respectively.		
<b>Dummy Coding</b>		
Legal Form: <i>Partnership</i> (ref. variable)		
Export Orientation: <i>Export_1</i> (no exports) (ref. variable)		
Cantons: <i>Zurich</i> (ref. variable)		



Table 4: Refined Specification

Variable	Coefficient	Std. Error
<b>Size &amp; Training</b>		
<i>LnEmp</i>	1.155***	0.048
$(LnEmp)^2$	0.940***	0.010
<i>Trainees</i>	0.835***	0.039
<b>Legal Form</b>		
<i>Stock Corp</i>	3.354***	0.248
<i>Lim Liab</i>	4.330***	0.364
<b>Export Orientation</b>		
<i>Exposh_2</i>	0.882**	0.048
<i>Exposh_3</i>	1.076	0.084
<i>Exposh_4</i>	0.896*	0.060
<b>Macroeconomic Conditions</b>		
<i>Bankrupt</i>	1.022***	0.004
<i>Ext Value</i>	1.054***	0.004
<b>Industry Structure</b>		
<i>Leather</i>	0.868	0.130
<i>Chemicals</i>	0.649**	0.125
<i>Metals</i>	0.740*	0.118
<i>Machines</i>	0.706**	0.106
<i>Vehicles</i>	0.817	0.255
<i>Furniture</i>	0.949	1.845
<i>Utilities</i>	0.561	0.226
<i>Construct</i>	1.170	0.161
<i>Veh Trade</i>	0.758*	0.115
<i>Wholesale</i>	0.620***	0.086
<i>Retail</i>	0.867	0.121
<i>Restaurant</i>	1.264	0.188
<i>Traffic</i>	0.794	0.123
<i>Banks</i>	0.473***	0.093
<i>Real Estate</i>	0.580***	0.099
<i>Data</i>	0.556***	0.087
<i>R&amp;D</i>	0.428*	0.196
<i>Consulting</i>	0.519***	0.072
<i>Education</i>	0.448***	0.119
<i>Health</i>	0.492***	0.116
<i>Waste</i>	0.229***	0.136
<i>Other</i>	0.731**	0.116
<b>Population</b>		
<i>Migration Balance</i>	0.919	0.060
<i>Foreigner</i>	0.966***	0.007
<i>Age</i>	0.881***	0.025

Table continued on next page

Table 4: Refined Specification (continued)

Variable	Coefficient	Std.Error
<b>Culture</b>		
<i>French</i>	0.971	0.107
<i>Italian</i>	1.571***	0.231
<i>Catholic</i>	0.982***	0.004
<i>Protestant</i>	0.985***	0.003
<i>Convictions</i>	1.040	0.073
<b>Economic Policy</b>		
<i>Private Taxes</i>	0.998	0.002
<i>Corporate Taxes</i>	1.003*	0.002
<i>Public Spending</i>	1.029	0.020
<i>Public Investment</i>	0.934	0.061
<i>Unemployment</i>	1.173***	0.036
<i>Growth</i>	0.987***	0.005
<b>Community Types</b>		
<i>Suburban</i>	1.146***	0.049
<i>Affluent</i>	0.854*	0.077
<i>Periurban</i>	0.945	0.070
<i>Touristic</i>	0.659***	0.087
<i>Industrial &amp; Tertiary</i>	0.987	0.069
<i>Rural</i>	0.930	0.093
<i>Agrarian Mixed</i>	0.918	0.101
<i>Agrarian</i>	0.668	0.190
<b>Statistics</b>		
$\chi^2$ (all variables)		745.30
Log Likelihood		-40,121.83
No. of observation		68681
*, **, *** Coefficients are significant at the 10%, 5%, 1%, respectively.		
<b>Dummy Coding</b>		
Legal Form: <i>Partnership</i> (ref. variable)		
Export Orientation: <i>Export_1</i> (no exports) (ref. variable)		
Cantons: <i>Zurich</i> (ref. variable)		
Industries: <i>Food</i> (ref. variable)		
Community Types: <i>Center</i> (ref. variable)		

Table A1: Descriptive Statistics

Variable	Description	Mean/ Value	Std. Dev./ Fraction
	<i>Survival</i>		
<i>Duration</i>	Lifetime of the Firm (in quarters)		censored/truncated
	<i>Size &amp; Training</i>		
<i>Emp</i>	Number of Employees	11.59	54.91
<i>Trainees</i>	Number of Trainees	0.42	2.11
	<i>Legal Form</i>		
<i>Partner</i>	Partnerships	0/1	7.14
<i>Stock Corp</i>	Stock Corporations	0/1	13.17
<i>Lim Liab</i>	Limited Liability Firms	0/1	79.69
	<i>Export Share</i>		
<i>Exposh_1</i>	Export Share: $s = 0$	0/1	76.24
<i>Exposh_2</i>	Export Share: $s < \frac{1}{3}$	0/1	12.14
<i>Exposh_3</i>	Export Share: $\frac{1}{3} \leq s \leq \frac{2}{3}$	0/1	4.18
<i>Exposh_4</i>	Export Share: $s > \frac{2}{3}$	0/1	7.44
	<i>Industry Structure</i>		
<i>Food</i>	Food & Textiles	0/1	1.21
<i>Leather</i>	Leather & Paper	0/1	4.28
<i>Chemicals</i>	Chemicals & Glass	0/1	1.55
<i>Metals</i>	Metals etc.	0/1	3.26
<i>Machines</i>	Machines & Equipment	0/1	5.07
<i>Vehicles</i>	Vehicles	0/1	0.27
<i>Furniture</i>	Furniture, etc.	0/1	1.03
<i>Utilities</i>	Utilities (Energy & Water)	0/1	0.22
<i>Construct</i>	Interior & Exterior Construction	0/1	12.07
<i>Veh Trade</i>	Vehicles & Gas Trade	0/1	4.83
<i>Wholesale</i>	Wholesale Trade	0/1	13.85
<i>Retail</i>	Retail Trade	0/1	11.21
<i>Restaurant</i>	Restaurants & Hotels	0/1	3.82
<i>Traffic</i>	Traffic & Communications	0/1	3.39
<i>Banks</i>	Banks & Insurances	0/1	1.64
<i>Real Estate</i>	Real Estate & Leasing	0/1	2.56
<i>Data</i>	Data Processing & Data Bases	0/1	3.80
<i>R&amp;D</i>	Research & Development	0/1	0.19
<i>Consulting</i>	Consulting	0/1	20.76
<i>Education</i>	Education	0/1	0.73
<i>Health</i>	Health Services	0/1	0.98
<i>Waste</i>	Waste Treatment	0/1	0.22
<i>Other</i>	Other Industries	0/1	3.17

Table continued on next page

Table A1: Descriptive Statistics (continued)

Variable	Description	Mean/ Value	Std. Dev./ Fraction
	<i>Macroeconomic Conditions</i>		
<i>Ext Val</i>	External Currency Value (Index)	102.74	3.99
<i>Bankrupt</i>	Number of Bankruptcies	41.47	5.97
	<i>Cantons</i>		
<i>Aargau</i>	Canton of Aargau	0/1	6.40
<i>Appenzell AR</i>	Canton of Appenzell Ausserrhoden	0/1	0.74
<i>Appenzell IR</i>	Canton of Appenzell Innerrhoden	0/1	0.24
<i>Basel L</i>	Canton of Basel Landschaft	0/1	3.198
<i>Basel S</i>	Canton of Basel Stadt	0/1	2.94
<i>Berne</i>	Canton of Berne	0/1	9.82
<i>Fribourg</i>	Canton of Fribourg	0/1	3.03
<i>Geneva</i>	Canton of Geneva	0/1	7.27
<i>Glarus</i>	Canton of Glarus	0/1	0.42
<i>Graubuenden</i>	Canton of Graubuenden	0/1	2.11
<i>Jura</i>	Canton of Jura	0/1	0.81
<i>Lucerne</i>	Canton of Lucerne	0/1	3.76
<i>Neuchâtel</i>	Canton of Neuchâtel	0/1	1.91
<i>Nidwalden</i>	Canton of Nidwalden	0/1	0.88
<i>Obwalden</i>	Canton of Obwalden	0/1	0.37
<i>Schaffhausen</i>	Canton of Schaffhausen	0/1	0.94
<i>Schwyz</i>	Canton of Schwyz	0/1	1.79
<i>Solothurn</i>	Canton of Solothurn	0/1	2.54
<i>St. Gallen</i>	Canton of St. Gallen	0/1	6.00
<i>Thurgau</i>	Canton of Thurgau	0/1	2.83
<i>Ticino</i>	Canton of Ticino	0/1	6.19
<i>Uri</i>	Canton of Uri	0/1	0.26
<i>Valais</i>	Canton of Valais	0/1	2.96
<i>Vaud</i>	Canton of Vaud	0/1	8.34
<i>Zug</i>	Canton of Zug	0/1	3.43
<i>Zurich</i>	Canton of Zurich	0/1	20.82
	<i>Economic Policy</i>		
<i>Private Taxes</i>	Level of Privat Taxes (Index)	98.93	19.15
<i>Corporate Taxes</i>	Level of Corporate Taxes (Index)	104.47	14.51
<i>Public Spend</i>	Public Spending per Capita (Index)	7.82	2.77
<i>Public Invest</i>	Investment per Capita (Index)	1.21	0.55
<i>Unemployment</i>	Unemployment Quota (%)	4.66	0.79
<i>Growth</i>	Growth Rate (%)	0.10	4.57

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Table A1: Descriptive Statistics (continued)

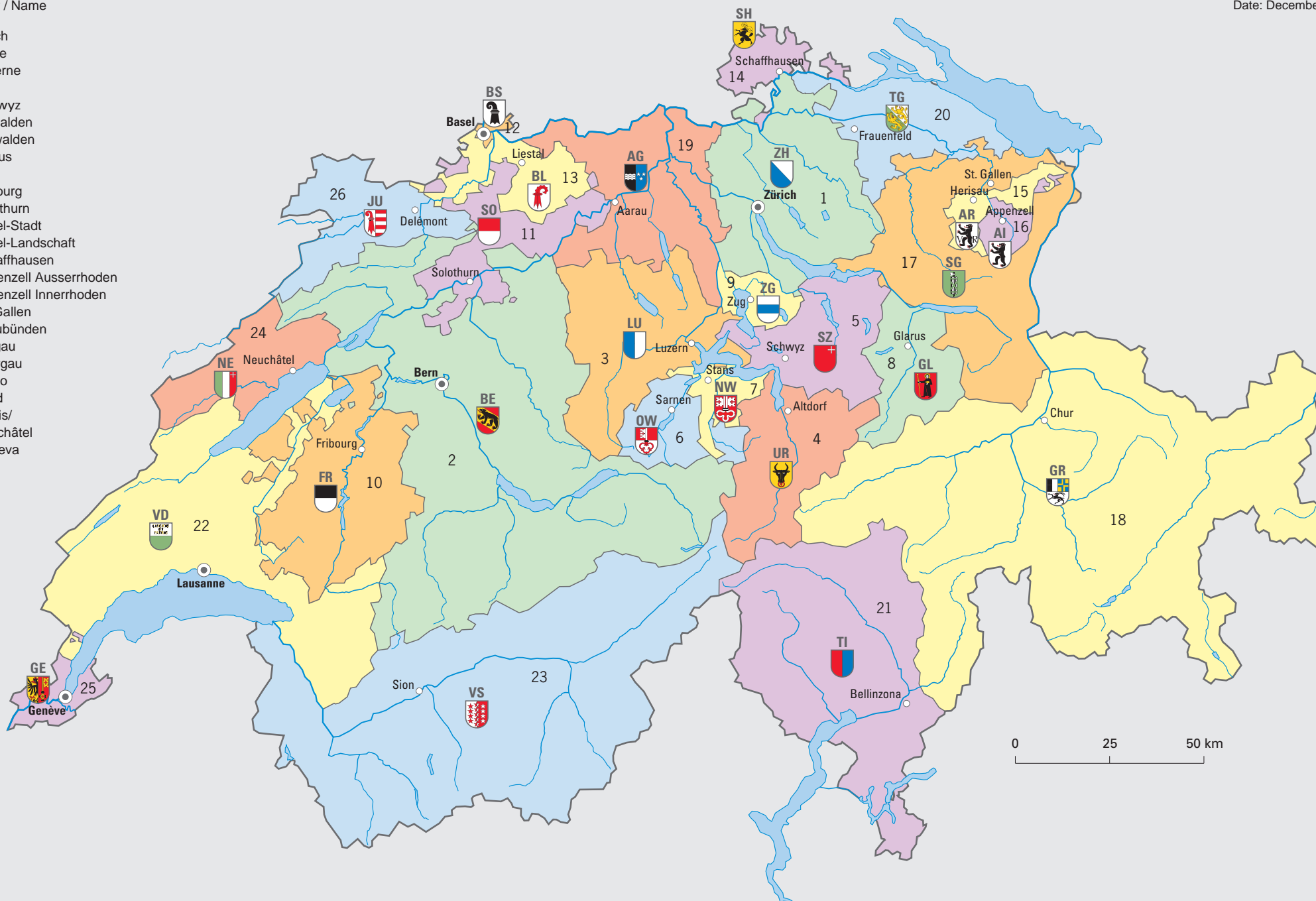
Variable	Description	Mean/ Value	Std. Dev./ Fraction
	<i>Population</i>		
<i>Migration</i>	Migration Balance (%)	0.26	0.43
<i>Foreigner</i>	Share of Foreign Population (%)	20.07	6.74
<i>Age</i>	Average Age of Population	38.67	1.54
	<i>Culture</i>		
<i>French</i>	Main Region 4	0/1	24.32
<i>German</i>	Main Regions 1-3	0/1	69.48
<i>Italian</i>	Main Region 5	0/1	6.20
<i>Catholic</i>	Share of Catholics (%)	42.61	19.65
<i>Reformed</i>	Share of Evangelic Reformed C. (%)	32.36	18.64
<i>Convictions</i>	Number of Criminal Convictions p.C.	1.01	0.27
	<i>Geography</i>		
<i>Center</i>	Central Community	0/1	41.35
<i>Suburban</i>	Suburban Community	0/1	29.75
<i>Affluent</i>	Affluent Community	0/1	4.35
<i>Periurban</i>	Periurban Community	0/1	6.97
<i>Touristic</i>	Touristic Community	0/1	2.62
<i>Industrial &amp; Tertiary</i>	Industry & Services Community	0/1	7.64
<i>Rural</i>	Rural Community	0/1	3.73
<i>Agrarian Mixed</i>	Agrarian Mixed Community	0/1	3.08
<i>Agrarian</i>	Agrarian Community	0/1	0.50

# The 26 Cantons and Capital Cities

Date: December 5, 2000

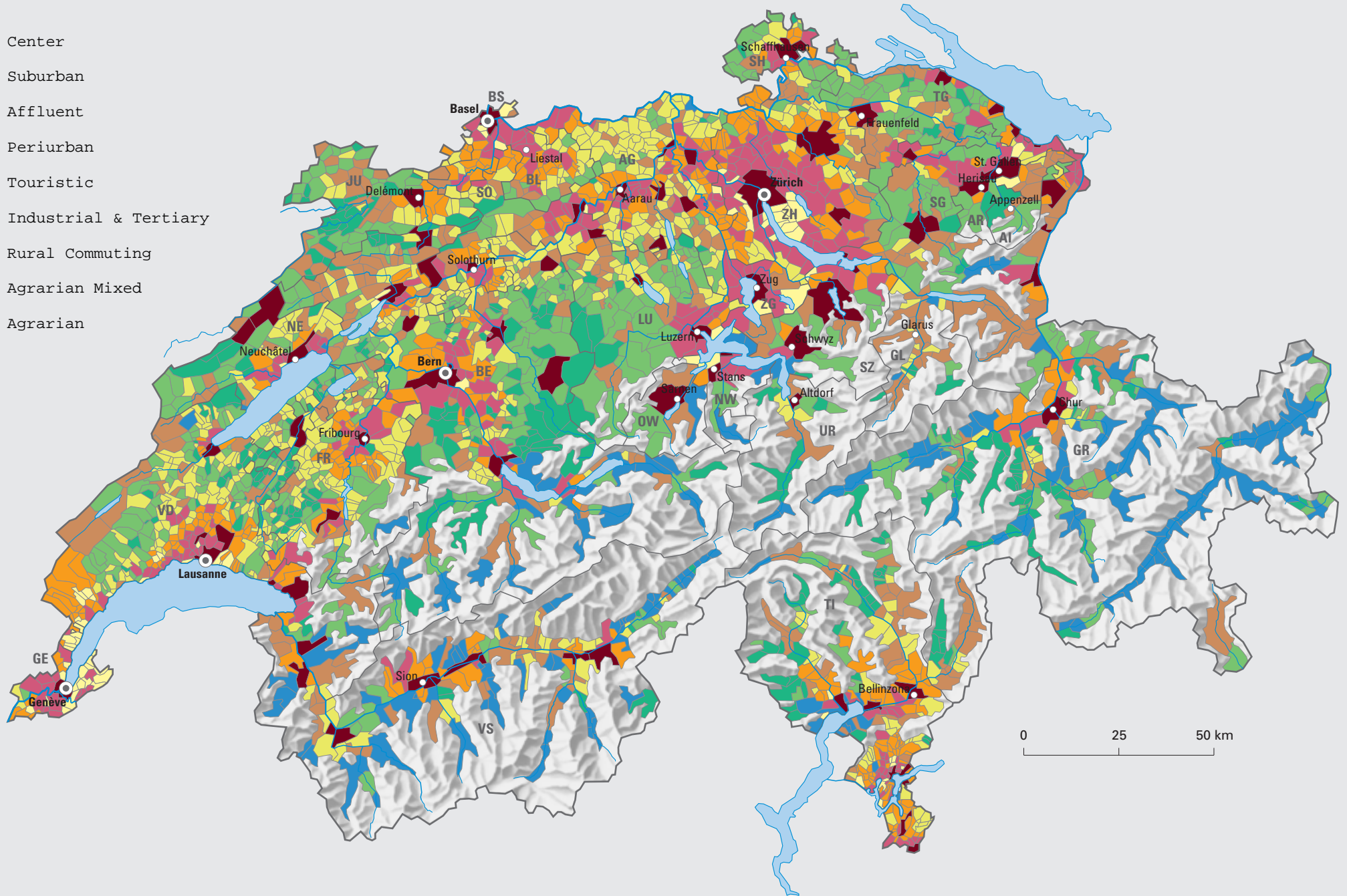
Number / Name

- 1 Zurich
- 2 Berne
- 3 Lucerne
- 4 Uri
- 5 Schwyz
- 6 Obwalden
- 7 Nidwalden
- 8 Glarus
- 9 Zug
- 10 Fribourg
- 11 Solothurn
- 12 Basel-Stadt
- 13 Basel-Landschaft
- 14 Schaffhausen
- 15 Appenzell Ausserrhoden
- 16 Appenzell Innerrhoden
- 17 St. Gallen
- 18 Graubünden
- 19 Aargau
- 20 Thurgau
- 21 Ticino
- 22 Vaud
- 23 Valais/
- 24 Neuchâtel
- 25 Geneva
- 26 Jura



# Main Community Types

- Center
- Suburban
- Affluent
- Periurban
- Touristic
- Industrial & Tertiary
- Rural Commuting
- Agrarian Mixed
- Agrarian



0 25 50 km

# Cantons and Linguistic Regions

## Linguistic Regions

-  German
-  French
-  Italian
-  Rhaeto-Romanic

